

**AgMark LLC/Ottawa Coop**  
**Grain Sorghum Discount Schedule**  
**September 3, 2019**



| Moisture % Shrink *            |                         | Damage                       | Test Weight                 |        | Other Discounts |        |
|--------------------------------|-------------------------|------------------------------|-----------------------------|--------|-----------------|--------|
| Mo.                            | Shrink                  |                              |                             |        |                 |        |
| 14.1-14.2                      | 1.25%                   | \$.02/bu each 1.0% over 5.0% | 54.0-54.9                   | \$0.02 | Insects         | \$0.10 |
| 14.3-14.4                      | 2.50%                   |                              | 53.0-53.9                   | \$0.04 | Sour/Musty      | \$0.10 |
| 14.5-14.6                      | 3.75%                   | <b>Foreign Material</b>      | 52.0-52.9                   | \$0.06 | Burrs           | \$0.10 |
| 14.7-14.8                      | 5.00%                   | \$.02/bu each 0.5% over 2.5% | 51.0-51.9                   | \$0.08 |                 |        |
| 14.9-15.00                     | 6.25%                   |                              | 50.0-50.9                   | \$0.10 |                 |        |
| 15.1-16.0                      | 1 1/4% Shrink each 0.2% |                              | \$.03/bu each 1# under 50#* |        |                 |        |
| Above 16.0 3% shrink each 0.2% |                         |                              |                             |        |                 |        |

\* Subject to elevator's ability to unload

\* Weight shrink calculated at 1.5% per Point and deducted at the scale

**ALL DISCOUNTS CALCULATED IN BUSHELS**

**All discounts subject to change without notice.**